

FORSYTH COUNTY SCHOOLS

Purchasing Department



Terms and Conditions

Forsyth County Schools Bid B20-11 Music and Band Equipment Discounts

Submitted April 24, 2023

- Steinway Piano Galleries provides new upright and grand pianos from Steinway & Sons, Boston, and Essex; and new digital pianos from Roland.
- We sell piano labs (digital and acoustic) for group piano lessons and group music classes to efficiently teach multiple students at once.
- The products covered in this bid are included on the attached product list.
- **A purchase discount of 20% off MSRP is available exclusively for Forsyth County Schools for the contract term of ~~July 1, 2023 to June 30, 2024~~. July 1, 2024 - June 30, 2025**
- Delivery, set up, one (1) on-site tuning, and matching bench are all included in the purchase price.
- All invoice terms are Net 30 days.
- All new pianos are sold with manufacturer warranties.
- On site visits, service and instrument repairs are available through our service department by calling 770-777-1300.
- Piano dollies and covers may be special ordered. Pricing upon request.

Contact: Alice Tillman, Institutional Director, Steinway Piano Galleries

Phone: (O) 770-777-1300, (M) 763-218-3954

Purchase Orders: atillman@steinwaypianogalleries.com

Address: Steinway Piano Galleries, 5950 North Point Pkwy, Alpharetta, GA 30022

Website: <http://www.steinwaypianogalleries.com>